

## Message Text

UNCLASSIFIED

PAGE 01 MAPUTO 00698 061316Z  
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W  
-----083940 061859Z /42

R 061240Z JUN 78  
FM AMEMBASSY MAPUTO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 7069

UNCLAS MAPUTO 0698

E.O. 11652: N/A  
TAGS: BTIO, MZ  
SUBJECT: REQUEST FOR COMMERCIAL CONTACT--CLARK FORK LIFTS

1. LUIS ALCANTARA SANTOS, NATIONAL DIRECTOR OF PORTS AND RAILWAYS  
ASKED EMBASSY TO FACILITATE DISCUSSIONS WITH CLARK EQUIPMENT,  
(HQ: BUCHANAN, MICHIGAN). THE MOZAMBIQUE GOVERNMENT HOPES TO  
BUY THREE OR FOUR 20-TON FORK LIFTS AND SEVERAL SMALLER ONES  
FOR PORT USE WITHIN THE NEXT YEAR.

2. MOZAMBIQUE PORTS ALREADY HAVE NUMEROUS CLARK FORK LIFTS,  
BUT PAST PURCHASES HAVE BEEN MADE THROUGH SOUTH AFRICAN DISTRI-  
BUTORS. THE GPRM WOULD PREFER TO DEAL DIRECTLY WITH THE AMERICAN  
MANUFACTURER.

3. EMBASSY BELIEVES CHANCE OF AMERICAN SALE VERY HIGH. MAINTAIN-  
ING AND EXPANDING US SHARE OF IMPORTS FOR CRUCIAL PORTS AND RAIL-  
WAYS SECTOR IS HIGH COMMERCIAL PRIORITY, SO EMBASSY WISHES TO  
BE HELPFUL TO SANTOS IN THIS RESPECT.

4. ACTION REQUESTED: USDOC PLEASE RELAY ABOVE REQUEST TO CLARK  
EQUIPMENT, AND INFORM EMBASSY OF POSSIBILITY OF CLARK REPRE-  
SENTATIVE VISITING MAPUTO. SANTOS WILL ARRANGE VISA IF PROVIDED  
WITH PASSPORT AND BIO DATA, INCLUDING NAMES OF BOTH PARENTS, AND  
ARRIVAL INFORMATION.

DE PREE  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MAPUTO 00698 061316Z

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 06 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978MAPUTO00698  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780236-0704  
**Format:** TEL  
**From:** MAPUTO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780692/aaaadbdb.tel  
**Line Count:** 55  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 050e6e91-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2477851  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR COMMERCIAL CONTACT--CLARK FORK LIFTS  
**TAGS:** BTIO, MZ  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/050e6e91-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014